

Emerging Technologies in Buildings: A Look at the Future

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Trends in building energy



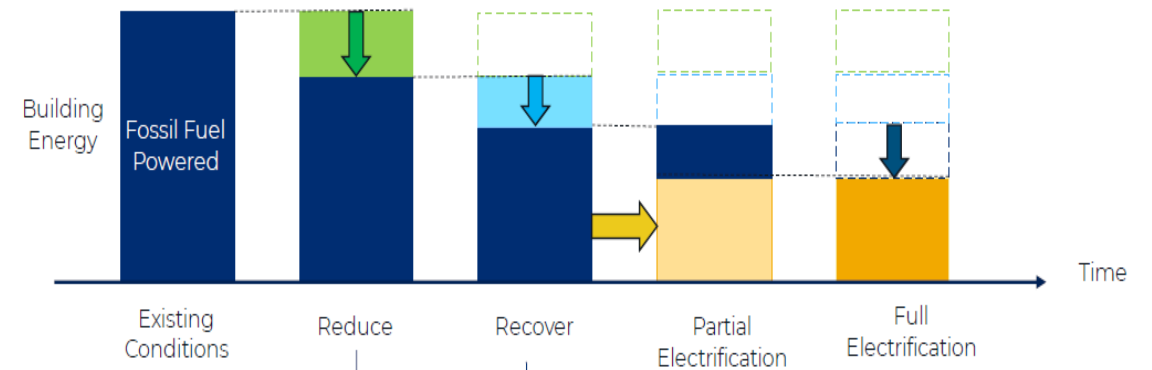
AI impacts are arriving.

- Data center loads, yes...
but also...
- AI in buildings
- AI for workforce
- AI for ...



Carbon goals still here.

- Corporate and municipal
- Requires planning:



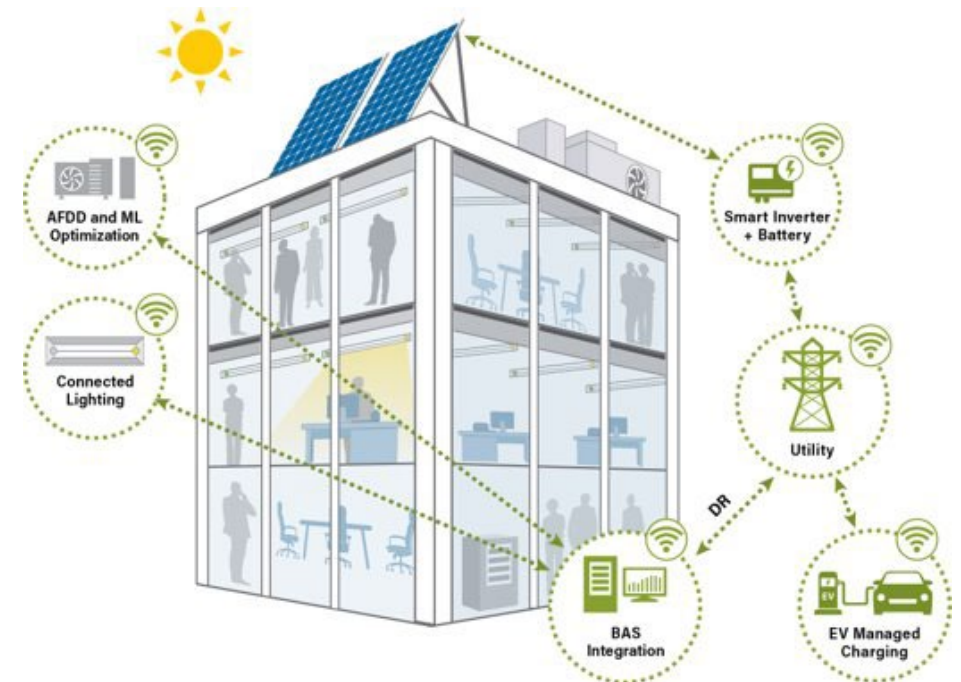
Transportation is a building load.

- Fleet
- Public
- Multifamily



The grid is constrained – there's value in that.

- Shaping for flexibility
- Shedding for resilience
- Storage for both



2-3 million – number of clean energy jobs to be added
in the United States by 2030

+8-19% – wage increase for those shifting to the
industry

Source: Forbes, Clean Energy Jobs Are Booming,
Making Up For Rising Fossil Fuel Unemployment



Dual Fuel Heat Pump RTUs and Integrated ERV's



Dual Fuel (Hybrid) Heat Pump RTUs

Dual fuel heat pump RTU operating in heat pump mode (furnace is off)

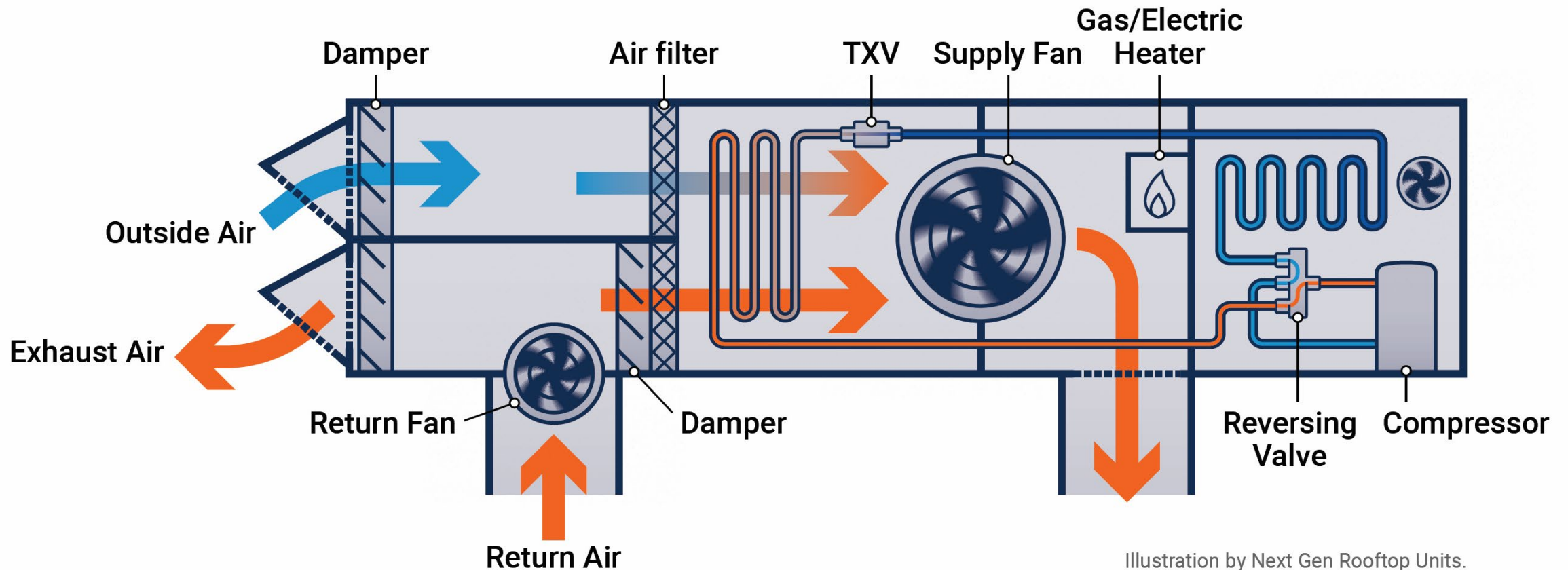


Illustration by Next Gen Rooftop Units.

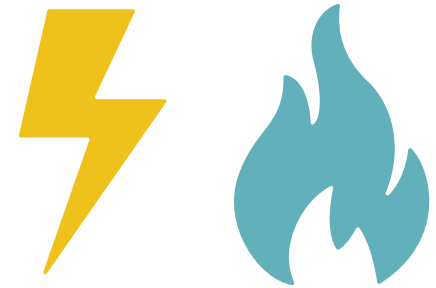
Heat pumps regularly see efficiency of 250% or greater

- Same footprint
- Same box
- Similar weight
- Similar electrical load



Dual fuel (hybrid) heat pump RTUs best of both worlds

- Can run heat pump and burner simultaneously **or** switch over at temp
- Reduce gas use and site carbon emissions
- Utilize gas on our coldest days or when electricity is too expensive.



Boost your business

Clients who are already interested in energy savings or electrification are a great audience for dual fuel heat pump RTUs

Case Study: Room and Board - Golden Valley, MN



Building Type: Split office/warehouse, single story



Reduction in Gas use: No gas consumed



Local Utility: Xcel Energy (electric)
CenterPoint Energy (gas)



- Like for like replacement exchanging standard RTU for all electric heat pump RTU
- Furniture retailer looking to reduce energy consumption to meet their commitment to sustainability
- Chose all electric despite cold temperatures
 - Value reduced carbon over bill savings
 - Heating interior space, no exterior walls
- Next Gen RTU Initiative demonstration project:
 - Analyzed energy performance and efficiency
 - Evaluated various control strategies
- Integrated with other sustainability measures including ERVs and solar panels

Case Study: Children's Dental, Minneapolis MN



Building Type: Single-story medical office building



Reduction in Gas use: Gas heat accounted for 65% of heating season



Local Utility: Xcel Energy (electric)
CenterPoint Energy (gas)



- Like for like replacement exchanging standard RTU for all electric heat pump RTU
- Dentist office looking to reduce energy consumption
- Dual fuel heat pump RTU
 - No upgrade to building infrastructure
 - No change to energy bills
- Next Gen RTU Initiative demonstration project:
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- Integrated with other sustainability measures including solar panels



Integrated Energy Recovery Ventilators

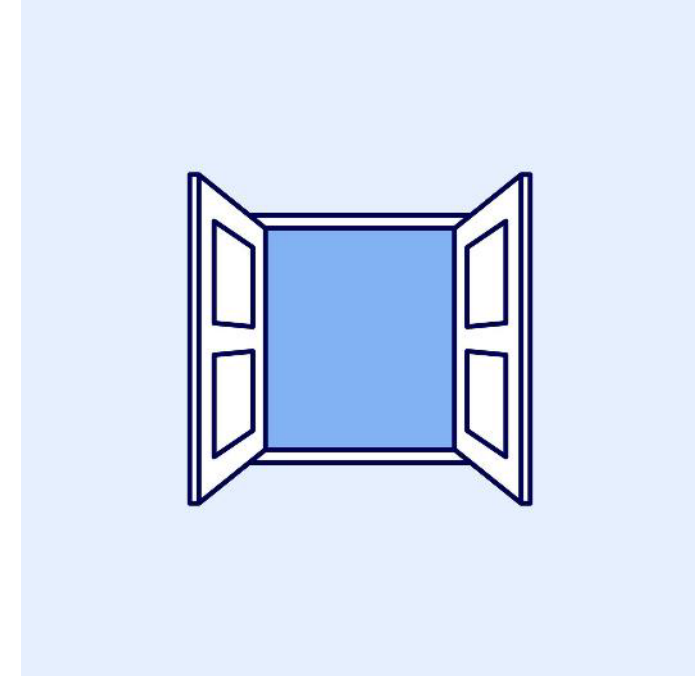


**Next Gen
Rooftop Units**

The problem with standard RTUs?

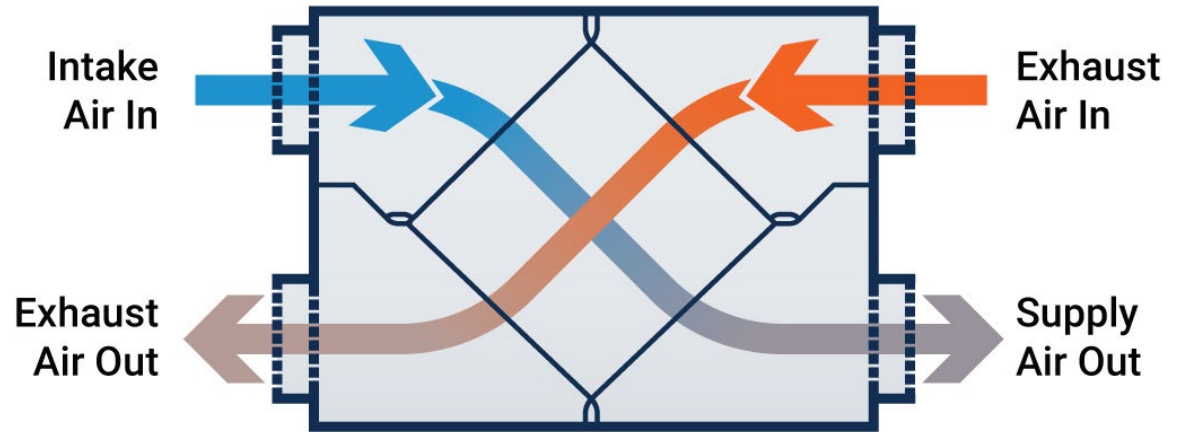
Wasted Energy- Winter

- In the winter, energy is spent to heat the cold outdoor air
- *Warm* air is then released with *exhaust* air, losing the energy spent to heat it
- "Cold blow" as equipment heats up



A solution? ERVs Energy Recovery Ventilators

- Reduces energy waste from RTU exhaust ventilation
- 30%-90% reduction in ventilation energy use
- Balances humidity and increases comfort



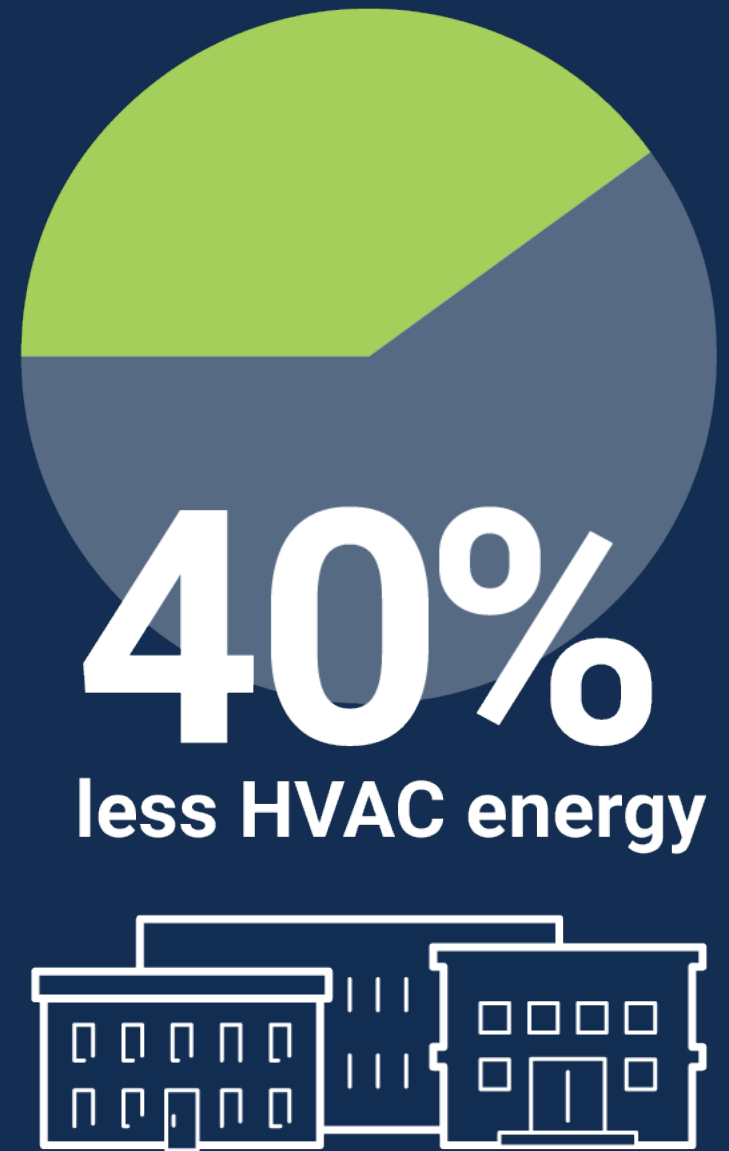
Winter Operation of ERV

Integrated ERVs

- Wheel or Membrane
- 60% effectiveness or higher
- No need to integrate controls
- No curb adjustment



**Dual Fuel Heat
Pumps RTUs and
ERVs can reduce
HVAC energy
use by 40%**



Startup and Controls

- Startup is the MOST important day in the life of the unit
- Mistakes made at startup may continue for months or years
- Startup and controls have small but important changes when adding a heat pump or ERV



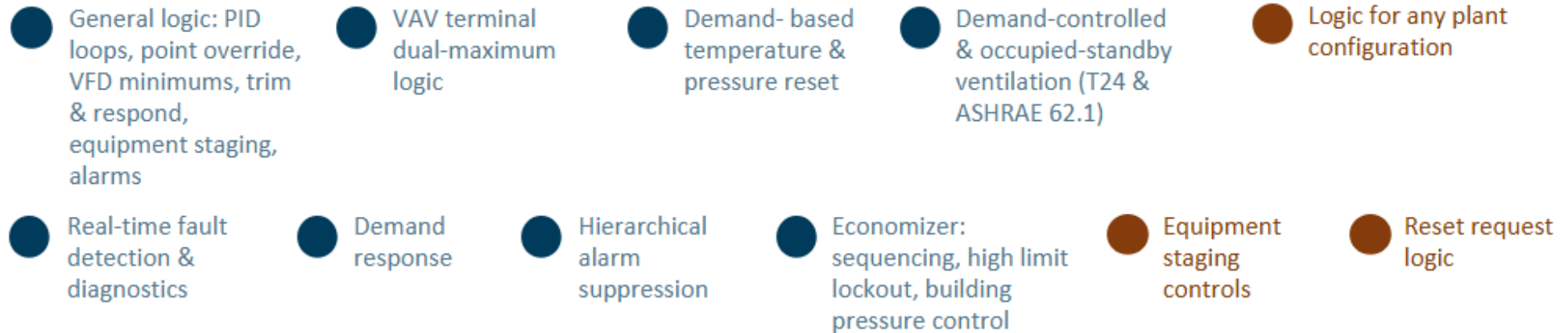


Emerging building control tech



ASHRAE Guideline 36

Uniform, **best-in-class sequence of operations** for HVAC systems to maximize efficiency, performance, and control



California Field Demonstration Results

	HVAC Savings	Whole Building Savings	Estimated First Costs*	Simple Payback	Project Scope
KP Vallejo Medical Office Building	78% electricity 40% CHW 61% HW	45%	\$1.7M (\$8.50/sqft)	8 yrs	Complete hardware retrofit to replace existing pneumatic controllers
KP Whittier Medical Office Building	81% Fan & Cool 35% HW	35%	\$323k * (\$9.51/sqft)	6 yrs	
KP Pleasanton Data Center Offices	65% Fan 27% CHW 15% gas	16%	\$27k ** (\$1.14/sqft)	2 yrs	Re-programming only using exiting BAS hardware
Contra Costa College Admin Building	38% Fan 35% CHW 4% HW	8%	\$41k (\$1.00/sqft)	7 yrs	

California Field Demonstration Results

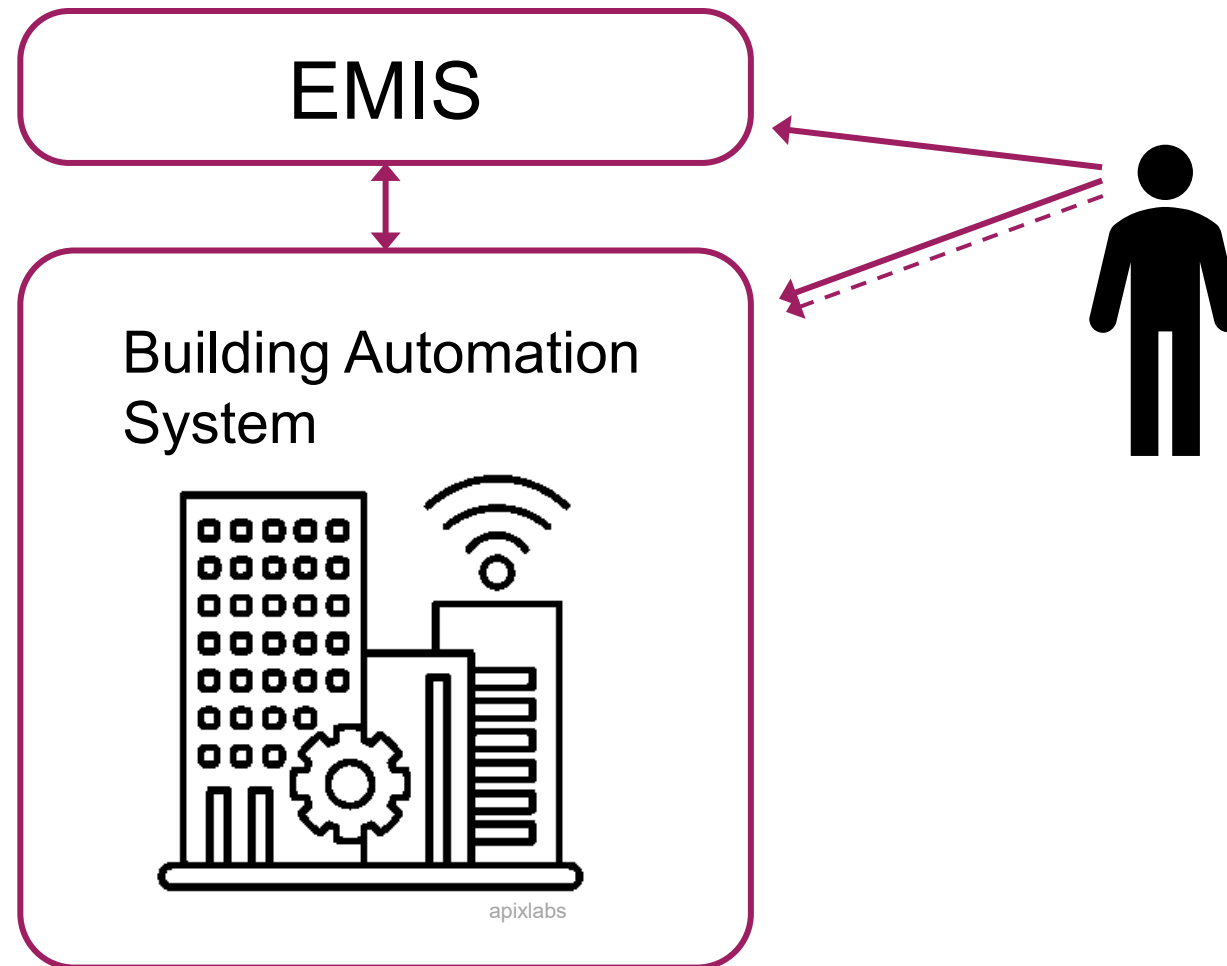
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ASHRAE Guideline 36 Benefits

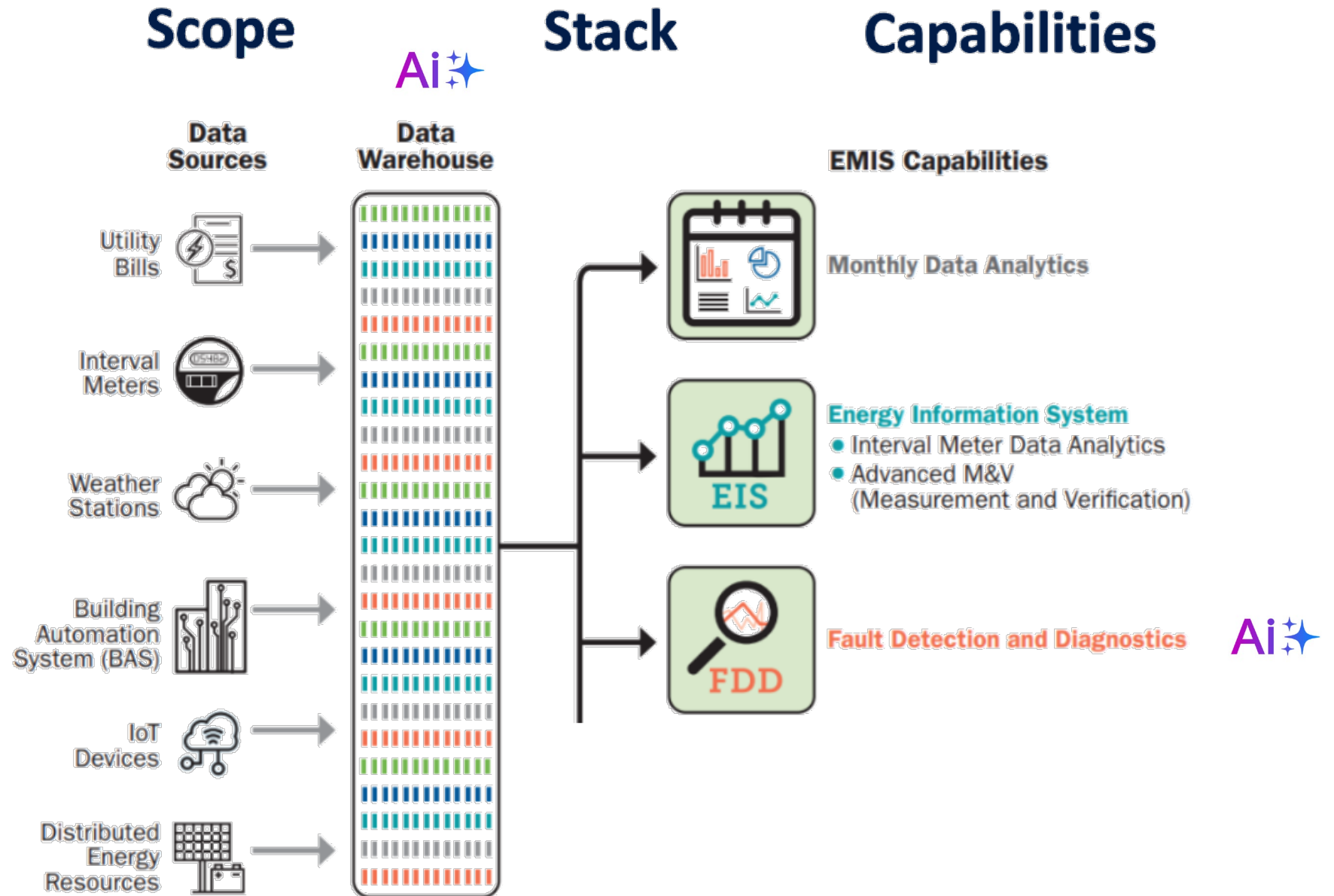
	FACILITIES MANAGEMENT	OWNER/ CUSTOMER	DESIGN ENGINEER	CONTROLS CONTRACTOR	CONTROLS MANUFACTURER	COMMISSIONING AGENT
Energy		Reduced energy use & costs				
Implementation Effort	Reduced staff training & maintenance cost	Lower design & construction costs	Less effort to design	Less effort to implement		Less effort to test
Occupant	Fewer occupant complaints	Improved thermal comfort				
Building operations	Improved operations	Higher quality				
Market share				Increased market demand		
Customer satisfaction			Increased customer satisfaction			

Challenges do remain in realizing these benefits.

Energy Management Information Systems (EMIS)



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Automated Supervisory Optimization

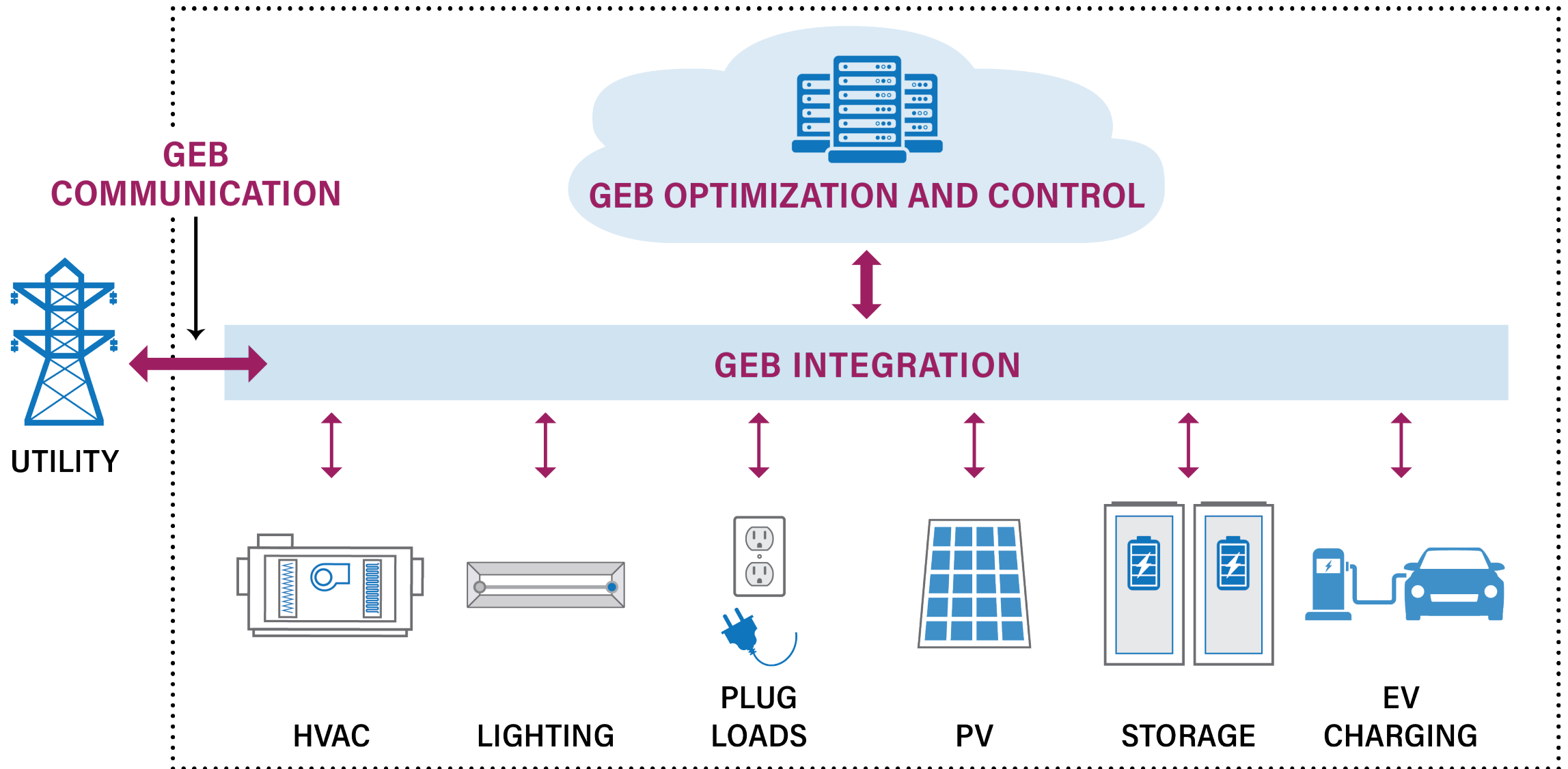
What is ASO?

- Software that continuously analyzes and modifies BAS control settings to **optimize HVAC system energy usage** while maintaining occupant comfort

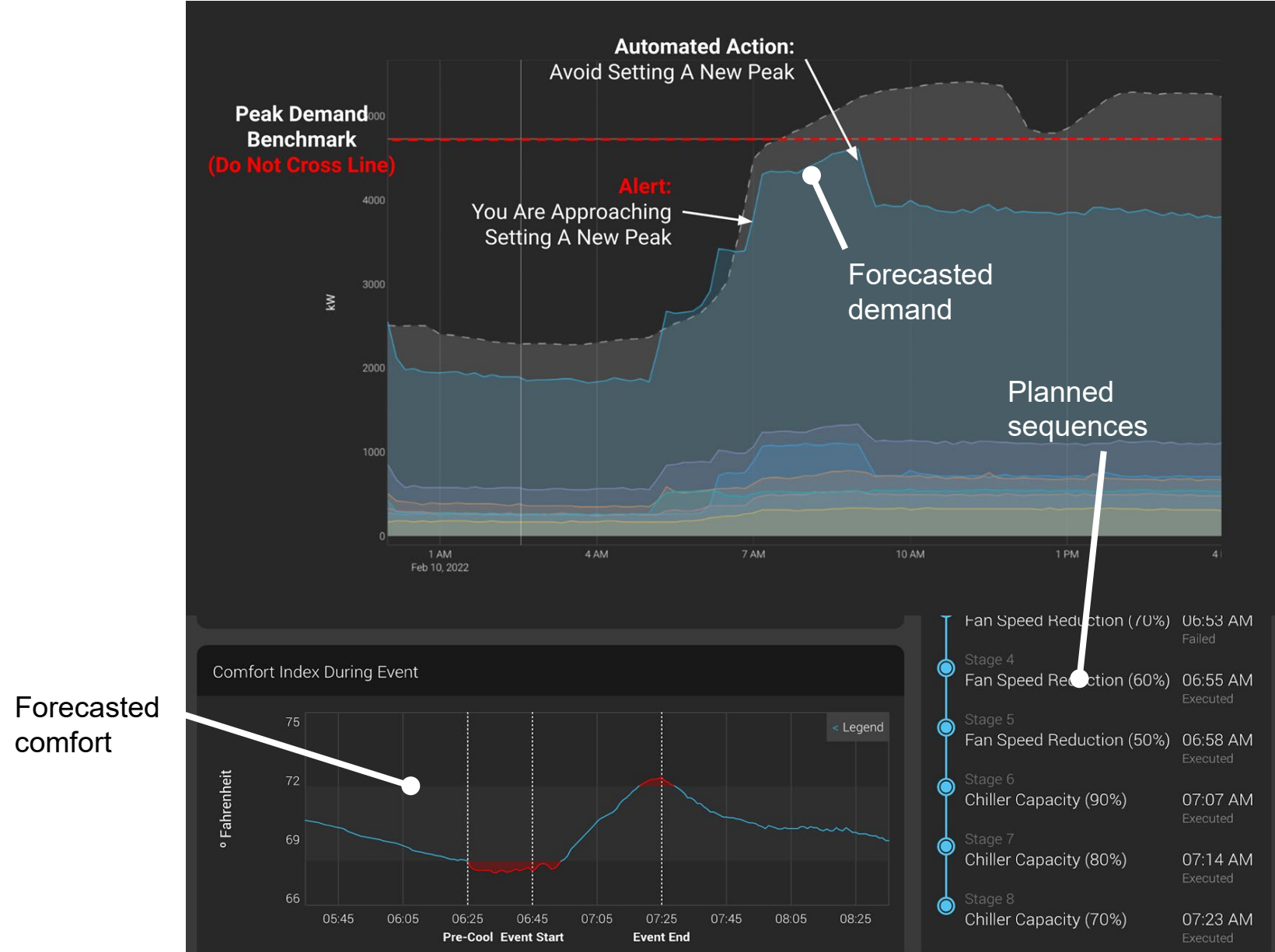
Why ASO?

- Prevent HVAC system performance degrading over time:
 - Operator turnover, cold calls, system adjustments, etc.
- Easy implementation of Guideline 36
- Enable building-level optimization and coordination
- Maximize objectives: energy savings, cost savings, carbon emissions, grid services
- **Enable potential for further AI benefits**

Grid-interactive, Efficient Building (GEB) Control



GEB enabled by EMIS



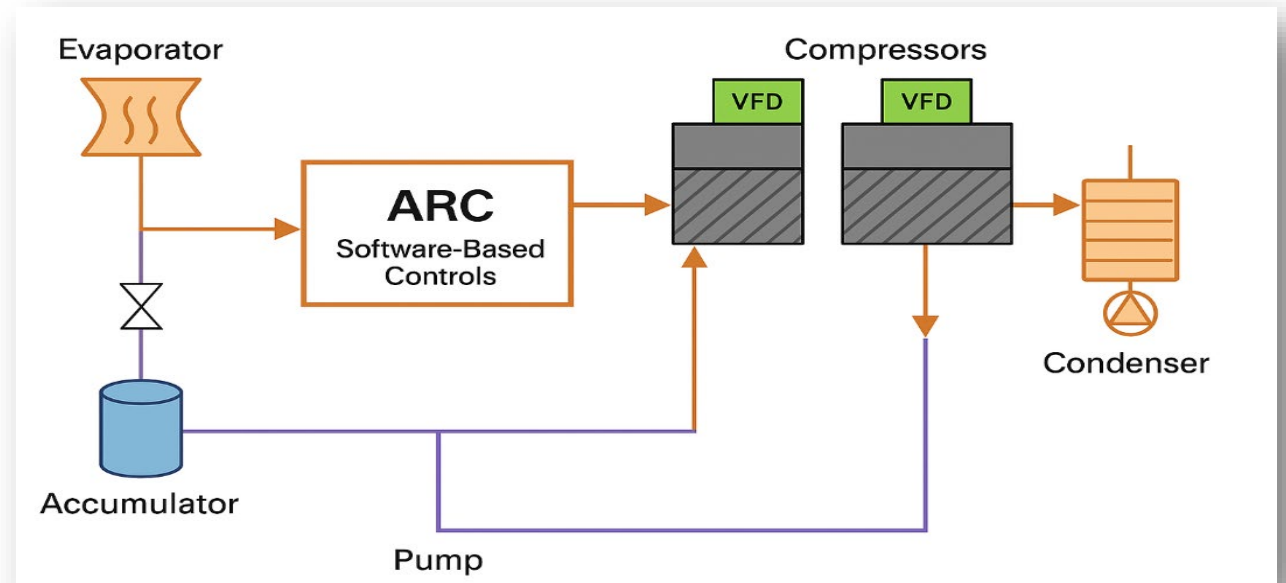
Source: GSA

Advanced Control for Refrigeration

How it works

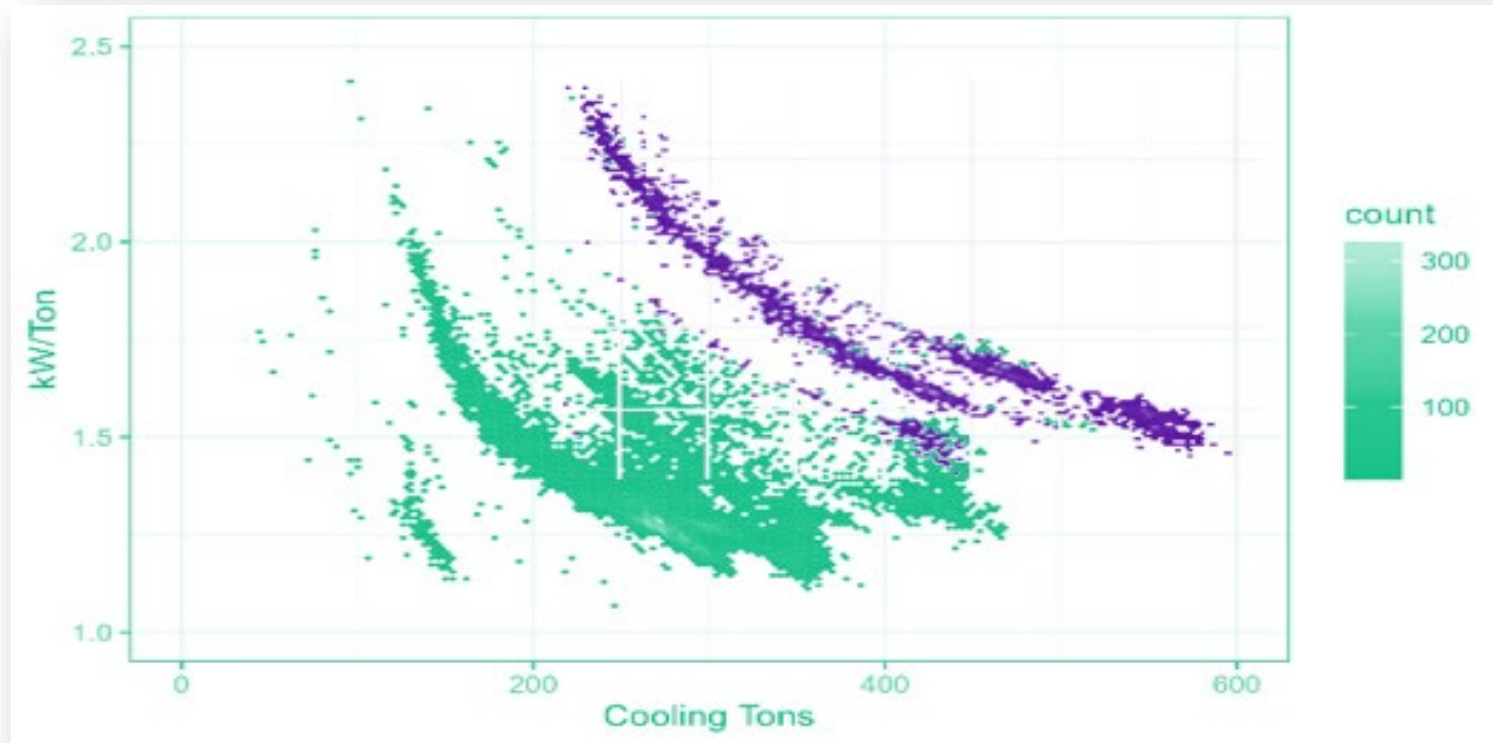
Interfaces with compressor controls (slide valve, VFDs, pressure sensors)

- Optimizes compressor staging, speed, run-time
- Reduces compressor load during peak
 - Overcools product during off-peak hours
 - Maintains safe temps using predictive control



Advanced Control for Refrigeration

Pilot in suburban Chicago





Thank you for your time!



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